



Key Indicator – 1.3 Curriculum Enrichment
(50)

1.3.1 Institution integrates cross-cutting issues relevant to Professional Ethics, Gender, Human Values, Environment & Sustainability and other value framework enshrined in Sustainable Development goals and National Education Policy – 2020 into the Curriculum
(15)

Criterion 1 – Curricular Aspects
(150)



IN THIS NEP DOCUMENT

1. FORMATION OF NEP CELL AT SUSHANT UNIVERSITY

2. CURRICULUM & CREDIT FRAMEWORK FOR UNDERGRADUATE PROGRAMS

3. DOCUMENT – DISTRIBUTION OF CREDITS

4. NEP BASED PROGRAM STRUCTURE

- BSC. PSYCHOLOGY
- BCA
- BBA
- B.COM HONS

5. MODEL CURRICULUM & CREDIT FRAMEWORK

NEP IMPLEMENTATION

SU/RO/23/04/C/61

6 April, 2023

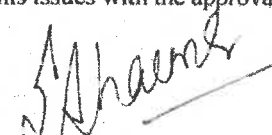
NOTICE

Reference the initiatives undertaken by UGC for implementation of National Education Policy (NEP) 2020, the following NEP Cell is reconstituted to make the below-mentioned initiatives operational as well as monitor their progress on timely basis.

- Regulations on Academic Bank of Credits to promote flexibility and facilitate student mobility
- Guidelines on Multiple Entry and Exit in the Academic Programmes of Higher Education Institutions
- Guidelines for Apprenticeship/Internship embedded degree programme as part of the curriculum of general degree programme
- Regulations on Credit Framework for online courses through SWAYAM. 2021 for recognition and integration of credits — Increasing the credit limit from 20% to 40%
- Guidelines for Internationalization of Higher Education
- Establishment of Office for International Affairs - one stop contact for foreign students
- Alumni Connect at University Level to engage with Alumni (of foreign origins and Indians living abroad)

S. No.	Name of the members	Designation
1	Mr. Anil Kumar Yadav Director – Academic Affairs & Quality Assurance	Chairperson
2	Prof. Mr. J S Mukul Director – International Relations	Member
3	Prof. Kanu Priya Associate Dean – School of Law	Member
4	Prof. Jyoti Sinha Principal - Department of Pharmacy (School of Health Sciences)	Member
5	Prof. Kaushal Preet Kaur Associate Dean (School of design)	Member
6	Prof. Latika Associate Dean (School of Engineering and Technology)	Member
7	Prof. Jagat Narayan Giri (School of Business)	Member
8	Dr. Saurabh Chhabra Associate Professor (Vatel Hotel and Tourism Business School)	Member
9	Prof. (Col) Virendra Kumar Malik D (School of Art & Architecture)	Member Secretary

This issues with the approval of the Vice Chancellor.


Registrar
Sushant University

Copy to: -

1. All members of the Cell
2. Secretary to Hon'ble VC
3. Concerned File



Internationalisation of Higher Education – way forward for Sushant University

Internationalisation of higher education promotes sharing of best academic and research practices through interactions between diverse education systems, and helps in developing global citizens through mobility of students and scholars. Opportunities to attract international students, academics and funding are growing and Sushant University aspires to increase its global outreach.

1. Objectives

These Guidelines will be a step towards internationalisation of higher education in line with the National Education Policy, 2020. Systematic planning and implementation within the framework of these Guidelines by the Higher Education Institutions will help in achieving the desired outcome. The objectives are

- To make SU an attractive study destination for foreign students (Nepal, Bhutan, South Africa etc)
- To foster international competencies in our faculty and students
- To develop a global mindset of our learners and shape them as global citizens
- To promote active linkage between Indian and Foreign Higher Education Institutions
- To improve global ranking indicators

2. Strategic Programmes and Initiatives

In order to achieve these objectives and harness the full potential of our higher education system, there is a need to develop a strategic approach. Significant initiatives are required to be taken both at institution level. Accordingly, these Guidelines cover various strategic programmes/initiatives for internationalisation of Sushant University.

2.1 Internationalisation of teaching learning environment at SU for making learners “Global Citizen”

The most important of all strategies related to internationalisation of teaching learning environment. At present SU is doing following in this direction –

- **Resource persons** from foreign universities are invited as visiting faculty, expert speakers in events, Jurors etc.
Recommendations - Further, an operational SOP (standard operating procedure) should be prepared by Human Resources (HR) which indicates terms n conditions including honorarium, tax, engagement plan, duration, stay, travel etc is mentioned clearly.
- **Curriculum** offered by SU is aligned with institutions of global repute and integrates several global practices, for example
 - All the programmes include provision for opting foreign language course. A centre for foreign language is already in place.
Recommendations – More visibility and awareness of the centre is required [Action – centre for foreign language]
 - TDCC (Transdisciplinary certificate courses) – are a part of all the programs offered by the university where a student can opt for MOOCs [Action – TDCC coordinator]
Recommendations – Schools should encourage students to opt for courses offered by foreign universities/Govt. bodies/industry of good repute [Action – Schools]
 - General Elective-2 – are a part of all the programs offered by the university where a student can opt for courses offered by foreign universities/institutions in collaboration with SU like Harvard Business School Online etc



- Credit based projects and courses in the areas of community engagement, environmental education and value-based education are integrated

Recommendations –

- SU should aspire to increase the number of collaborations for offering diverse set of courses [*Action – Office of International Affairs*]
- Short-term non-degree niche courses to create global perception about our core competencies in yoga/Philosophy/Ayurveda/Health/Sanskrit/Vaastushastra/local languages etc should be offered [*Action – Soft Skills Centre*]
- **Internships** – Some of the programs offered by SU include internships in collaboration with foreign institutions where it is mandatory of the enrolled students to study abroad for a certain duration like BHM program in collaboration with Vatel Hospitality Schools, BBA/MBA students visit University of Warwick as a part of their studies.

Recommendations –

- Provision for providing financial aid to selective top performing students to visit foreign universities should be there. [*Action – Office of International Affairs*]
- Professors of SU should offer research internship opportunities, certificate courses, summer camps/programs to attract foreign students [*Action – Office of International Affairs in collaboration with schools*]
- Good quality residential facilities in collaboration 3rd party for students who are willing to visit SU for internship opportunities, certificate courses, summer camps/programs to attract foreign students

2.2 International Collaboration – academic and research

There is a need for increasing the number of collaborations for student and faculty exchange. Some of the suggestions are as follows [*Action - Office of International Affairs in collaboration with schools, Centre for research*]

- Arrangements where an SU student can visit foreign institutions for pursuing internships/module/course/cultural exchange etc along with provisions for credit transfer
- Arrangements where a foreign student can visit SU for pursuing internships/module/course/cultural etc along with provisions for credit transfer
- Twinning programs with due approvals from govt agencies should be offered
- Faculty members should collaborate for joint research projects. Some of the faculty members can avail funding by SU, govt agencies etc
- Guidelines for having foreign students as research associates, postdoc fellows in SU should be prepared
- Joint conferences, workshops, certificate courses (both in offline and online mode)
- Collaborative Joint research centres or labs
- MOOCs/certificate courses to be offered by our faculty which can be marketed to foreign students – may be through Digital Learning Platform
- Formation of knowledge partnership i.e., a network of individual researchers who contribute knowledge, experience, resources and participate in two-way communications

2.3 Brand Building Abroad

A systematic brand building campaign by SU is very essential for global standing and also for attracting students from abroad. This will include using all forms of communication and outreach, including social media. SU is already working in this direction for Nepal, where special scholarship is also offered to these students. SU also participates in fairs organized in Nepal. Recommendations are as follows: -

- Identification of target countries in a phase-wise manner. Preparing country specific report based on academic and market research on priorities of prospective students [*Action - Office of International Affairs in collaboration with Director Admissions & Marketing*]
- Accordingly, country specific strategy may be formulated and implemented with the help of government and regulatory bodies to attract those prospective students to study at SU
- SU can connect with the Alumni of Nepal – for taking testimony, recommending other students, etc

2.5 Alumni Connect

The Alumni are a strong support to any Higher Education Institution. An active Alumni Association can contribute in academic matters, student support as well as mobilization of resources – both financial and non-financial. Connecting with Alumni will enable the institutions to utilise the services of the alumni as brand ambassadors to showcase the strengths of Indian Higher Education system. Alumni Indian alumni living abroad can play a crucial role in brand building of SU.

SU need to create a culture for alumni to reconnect, devise suitable vehicles for brand building and give due recognition to their contributions. An alumni cell is already established; it is recommended to do the following [*Action – Alumni Cell*]

- maintain a separate detailed database of the alumni living abroad
- Sharing with the alumni regarding the latest initiatives of the institution
- Virtually connecting with the alumni and inviting them for participation in conferences/webinars
- Networking get-togethers among the alumni including through video conferencing
- Engage in community service activity with help of Alumni
- Honouring distinguished alumni for supporting in brand building exercise as well as overall development of the institution

2.6 Office for International Affairs

Establishment of an Office for International Affairs at institutions level will facilitate and operationalize effective approaches as discussed in all the previous strategies/ initiatives earmarked in these Guidelines. This Office for International Affairs will be a single point contact and an integral part of internationalisation of higher education at SU. This office will be responsible for undertaking various activities including, but not limited to:

- Coordinate all matters relating to welcoming and supporting foreign students
- Single point contact for carrying out all collaborative activities with foreign institutions
- Act as a liaison body between the foreign students and the sponsoring agency
- Address the grievances of foreign students in all matters
- Facilitate networking of international students with fellow students
- Extend all possible help to the foreign students to adapt to the new cultural environment and make their stay at SU comfortable and enriching
- Provide support services for integration of international students into institution's academic and social activities
- Disseminate information related to admission process among prospective foreign students
- Conceptualizing and engaging in promotional activities and effective approach towards brand building campaign abroad
- Implementing and monitoring of institution level strategies for internationalisation
- Maintaining records and disseminate information related to internationalisation



- Maintain database of foreign students including alumni and carry out survey on their needs and priorities
- Making information relating to internationalisation available on SU's website and provide the same to government and regulatory bodies, whenever asked for
- Sharing relevant information including the contact details of Office for International affairs in website and to government and regulatory bodies.

3. Monitoring and Assessment

Periodic review of the progress of different components of internationalisation of higher education can be done (twice in a semester),





Curriculum and Credit Framework for Undergraduate Programmes



UGC – Credit Framework

Program	On Completion of Duration: Multiple Entry Multiple Exit			
	1 st Year	2nd Year	3rd Year	4
For Under Graduate Program (UG)				
Award	Certificate	Diploma	Bachelors Degree	Bachelors
Credits earned	40 Credits + 4 credits of Vocational	80 Credits + 4 credits of Vocational in Second Year	- Major - Minor	

****4 Year Bachelor Degree program should**

***Including Credits for Courses & Projects in Areas of**
Community Engagement, Environment , Value based, Global Citi
Internship with local industry, Language/ arts/sports/ dance etc.



New Curriculum Framework- Highlights

- Flexibility to move from one discipline to another
- Multiple entry and Multiple exit option
- Allowed Movement from one institute to other (ABC & Digi L)
- Allowed Movement to switch to alternative modes of learning
- Major: 50% of Total Credits through core course
- Minor: 24/32 Credits
- UG with Single Major- 50% Credits
- UG with Double Major 40% Credits



New Curriculum Framework- Highlights Cont..

- Semester Comprises of 90 Working days
- 2 Full Semester and one Summer Term for 8 weeks
- Summer term is required by students who wish to exit before 3 years

- 4 Years UG (Hons.)
- 4 Years UG (Hons. With Research): minimum 2 permanent Ph.D. Supervisors

- Single Major: 50% of Total Credits
- Double Major: Min of 40% credits from the second Major Discipline

- UG with Interdisciplinary – Econometrics
- UG with Multidisciplinary – Life Sciences



Type of Courses & Credit

- Lecture/ Tutorial/ Practical
- Seminar/ Internship/ Studio Activities/ Field Projects/ Community Service

- Major and Minor Courses maybe 4 credits with 1-2 credits for tutorials and practical's
- Other courses: 3 credits

- Value added/ internship/ community service courses 2 credits
- Final year research project/ Dissertation: 12 Credits

- Disciplinary interdisciplinary major and minor should be selected at the end of 2nd Semester

- UG program shall not exceed in 7 years duration



Minimum Credit Requirements to Award Degree under Each Category

S. No.	Broad Category of Course	Minimum Credit Requirement	
		3-Year UG	4-year UG
1	Major (Core)	60	80
2	Minor Stream	24	32
3	Multidisciplinary	9	9
4	Ability Enhancement Courses (AEC)	8	8
5	Skill Enhancement Courses (SEC)	9	9
6	Value Added Courses common for all UG	06-08	06-08
7	Summer Internship	02-04	02-04
8	Research Project / Dissertation	-	12*
	Total	120	160

* Students not taking research will take 3 courses for 12 cre



Level of Courses & Credit

- Course Code 0-99: Pre-requisite – Pass or Fail /0 credits
- Course Code 100-199: Foundation
- Course Code 200-299: 2nd Year Courses
- Course Code 300-399: Higher Level 3rd Year Courses
- Course Code 400-499: Advance Courses 4th year



Level of Courses & Credits Cont..

- Course Code 500-599: 1st Year master for 2 year program

- Course Code 600-699: 2nd Year for 2 year program / 1 year Master degree program

- Course Code 700-799 & above: Ph.D

- Additional seats: 10 % over and above sanctioned strength



The Semester-wise and Broad Course Category-v Distribution of credits of the Undergraduate Program

[illegible]

TEMPLATE OF PROGRAMME STRUCTURE BASED ON CBCS

S.NO	NATURE OF COURSES
PRE- REQUISITE FOR JOINING – <i>Program Introduction Project (in corporate) for 1 month.</i> Each school to design the guidelines for this introduction project as per their respective disciplines. The student to give a project presentation of his key learnings during the orientation programme. The project intends to excite the students for the chosen discipline and introduce them to the industry first hand.	
1	Core Courses
2	Discipline Specific Electives (DSE) Courses
3	<i>Generic Elective(GE) I</i> 4 TDCC (Trans-Disciplinary Certification Course) (Not a part of 1st Semester) To include multidisciplinary / Indian Knowledge System
4	<i>Generic Elective (GE) II</i> Certification course from external agencies (academic partner of SU) 2 for 4/5 Years Programme & 1 for 2/3 Years Programme
5	<i>Internships / Apperenticeship / Dissertation / Projects / Self–study / Online–courses</i>
6	Skill Enhancement Course (SEC)
7	Ability Enhancement Compulsory Course (AECC) (Environment Science , English Communication ,Modern Indian Language)
8	Service Learning/ Community Service



PROPOSED FRAMEWORK

CEE (CURRICULUM ENHANCEMENT & ENRICHMENT)

(in line with National Education Policy, UGC's Choice Based Credit System and NAAC's Recommendation)

The proposed framework of CEE should be implemented from academic session 2021-22. The salient features of the framework are as follows: -

- I. All programmes across Sushant University to facilitate multiple exit options which will lead to appropriate certifications/diploma/degree/advanced degree/honours (specific to respective disciplines). Accordingly, it is mandatory to balance inclusion of skill based core courses during the foundation years (1st and 2nd) so that students are employable after the said certifications. The NEP document states that a certificate after completing 1 year in a discipline or field including vocational and professional areas, or a diploma after 2 years of study, or a Bachelor 's degree after a 3-year programme can be provided.
- II. The school should explore to start integrated Master's programme (in various discipline like MBA, MTech, MPlan etc) in line with educational policy.
- III. To provide holistic and multidisciplinary education, Transdisciplinary Learning (TDL) is reintroduced as Transdisciplinary Certificate Course (TDCC) of two credits each with LTP of 1-0-2. It is recommended that 4 TDCCs for UG and 2 TDCCs for PG to be spread across the entire programme. TDCC should not be included during first semester. School to fix the TDCCs in the programme structure in consultation with Dean Academic Affairs. At university this can be balanced in odd and even semesters. The details are provided in the table that follows.
- IV. To provide added value to the respective programmes of Sushant University, compulsory certificate course(s) from academic partner of SU (for example Harvard Business School). The details are provided in the table that follows.



FRAMEWORK

NATURE OF COURSE	PERCENTAGE (respective to total credits of the programme)	DETAILS	About (as per UGC CBCS guidelines)	EXAMPLE
CORE COURSES	60-70 %	To be spread in various semesters as per the requirements of the programme	Courses compulsorily to be studied for the programme	<ul style="list-style-type: none"> Hotel Management- H & Service, Accommodation etc Engineering – Engg. Matl Programming etc
Discipline Specific Electives (DSE) Courses	10-15%	To be spread in the later semesters	Discipline related elective courses (School specific Courses)	<ul style="list-style-type: none"> Computer Science Engg. Artificial Intelligence, Intern of Things etc Hotel Management – Revenue Management, F&B control, Project Management etc



<p>Generic Elective(GE) I</p> <p>TDL* to be renamed as TDCC (Trans-Disciplinary Certification Course) and certificate for each TDCC to be provided</p>	<p>5-10 %</p>	<p>To include multidisciplinary/Indian Knowledge System</p>	<p>TDCC – 4 courses in UG and 2 in PG of 2 credits (LTP 1-0-2) across the entire programme during academic semesters (not to be included during internship semester). Not to be included in 1st semester. To balance number of students in Even & Odd semester, it is recommended that SHS,VHTBS, SOB, SOL should offer these courses in Even Semester and rest of the schools in Odd Sem</p>	<ul style="list-style-type: none"> • Basket of courses to be created at university level with each school providing minimum of four courses from the respective schools. TDCC coordinator of the University to manage the same. Each student will be provided certificate on successful completion of these courses to COE office. Brochure of TDCCs offered during semester to be prepared by university Coordinator. • Student can be permitted to take any course from outside agency/platform (online or offline) e.g. - SWAYAM, NPTEL, edX, Coursera, MIT OCW etc. (minimum 2 lecture/contact hours) Validation and confirmation of registration should be done centrally by TDCC coordinator. • The cost of such certification to be borne by the student. For grading, one faculty coordinator should assign marks based on the mark scored in course (if any) or assign marks based on presentation/viva/project etc given by the student • NEP recommendations - courses related to sciences, social sciences, liberal arts, literature, humanities, law, management. • Schools to ensure that at least one course out of four to be in the category of Indian Knowledge system. • NAAC, recommendations - universal human values, ethics, sustainability, constitutional values, gender issues and sports etc.
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<p>Generic Elective (GE) II Certification course from external agencies (academic partner of SU)</p>	<p>5-10 %</p>	<p>To bring added value to the programme</p>	<p>Harvard Business School Online - 2 courses for 4 or 5 year programmes. 1 course for 2 or 3 year programme. (credits be calculated based on the number of hours of selected course (1 credit 15 hours</p> <p>For SHS and LLM, certificate courses from Barclay etc. can be explored</p>	<ul style="list-style-type: none"> The cost of such certification be borne by the student (which has to be included as a part of programme fee). The course should be included in the programme structure should be approved by the BoS. These courses can be from Harvard Business School Online, or any other external agencies/academic partner of Sushant University. For grading, one faculty coordinator should assign marks based on the marks scored in course (if any) and assign marks based on presentation/viva/project etc. given by the student. On contact hour to reflect in the timetable for these courses
<p>**Internships/ Apprenticeship/ Dissertation/Projects/ Self-Study/ Online Courses</p>	<p>15 - 30%</p>	<p>Each programme structure should incubate one or more of the following –</p> <ol style="list-style-type: none"> 1. Projects 2. Dissertation/Thesis 3. Internships 4. Online courses/Self-Study/Term-Paper 	<p>Elective course designed to acquire special/advanced knowledge, such as supplement study/ support study to a project work/ report</p>	
<p>Skill Enhancement Course (SEC)</p>	<p>5-10%</p>	<p>These courses provide value based or additional skill based knowledge to support the main discipline 2 courses during second year (2 credits each)</p>	<p>School to define the courses, resource persons to be pitched in by speciality schools</p>	<ul style="list-style-type: none"> Foreign Language, Economic Accounting, First-Aid, Health & Nutrition, Social Media Information Technology Leadership, Entrepreneurship Data Analytics, Design thinking, Marketing, Law Sales etc
<p>Ability Enhancement Compulsory Course (AECC)</p>	<p>Minimum 2 courses</p>	<p>Programme Structure has to have a minimum of 2 courses in order to develop student skills (during first year)</p>	<p>Based upon the content that leads to knowledge enhancement – Environment Science (Environment Science, English Communication, Modern Indian language)</p>	<ul style="list-style-type: none"> University level standard courses to be designed by SE (Environment Science), CR (English Communication/modern India Language communication LT (1-0-2) SHM, SHS, SoL, SoB to offer EVS during first semester and others to offer Communication during first semester. Vice versa in second semester

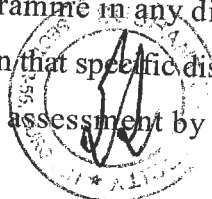
Service Learning/ Community Service	2 credits	Each programme structure should have one or more subjects which may be include of the following – Work for NGO Work for Unnat Bharat Abhiyan Work for Swach Bharat Abhiyan Develop projects for city/villages/university Community Services Awareness Drives Work for NSS/NCC/Red Cross/YRC	To be organized by school either at school level or university level or community level or city level depending upon the nature of the activity	<ul style="list-style-type: none"> Following records need to be maintained for the same Creative, attendance of students and faculty, geo-tagged photos, report etc (to be submitted to NAAC Office) naacau@ansaluniversity.edu Internal Certificates should be issued to the students
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***(About TDL and TDCC) –**

- For all the existing programme, TDL will run as usual
- TDCC will be applicable to the batches 2021 onwards
- All the schools to ensure courses floated in TDL and TDCC should be unique (same nomenclature to be avoided)

****Internships/Apprenticeship Guidelines for Internship embedded Degree Programmes as per UGC**

- 20 % of the total credit or minimum of 24 credits – To be assigned to internship
- Internship should be in the specific domain Areas
- At least 1 complete semester duration to be internship in degree programmes. *(The Internship could be scheduled either continuously or at intervals depending upon the requirement and practicality of the discipline).*
- Minimum requirement of 24 credits in UG Programme in any discipline specific Elective course will enable a student to pursue PG in that specific discipline.
- The Evaluation pattern of Internship to include assessment by both Industry & Academia.




- It is mandatory to successfully pass internship or cleared to enable a student to be eligible get a degree.
- Specific Learning outcome for the Internship programme to be developed & maintained domain wise.
- Prior MOU with the Commercial organization /office/Industry before sending the students of before introducing internship embedded program.
- University to have an apprenticeship / Internship cell to keep the record (necessary) of the Internship related Activities. (This department to regularly update the internship information on a dedicated portal maintained by UGC.

TEMPLATE OF PROGRAMME STRUCTURE BASED ON CBCS

PRE - REQUISITE FOR JOINING – Program Introduction Project (in corporate) for 1 month.

Each school to design the guidelines for this introduction project as per their respective disciplines. The student to give a project presentation of his key learnings during the orientation programme. The project intends to excite the students for the chosen discipline and introduce them to the industry first hand.

<u>S.NO</u>	<u>NATURE OF COURSES</u>	<u>Reflection in Programme Structure across the total programme</u>
1	Core Courses	

2	Discipline Specific Electives (DSE) Courses	10-15%
3	Generic Elective (GE) I TDCC (Trans-Disciplinary Certification Course) (Not a part of 1 st Semester) To include multidisciplinary/Indian Knowledge System)	4 courses in UG and 2 in PG of 2 credits (LTP 1-0-2)
4	Generic Elective (GE) II Certification course from external agencies (academic partner of SU)	2 courses for 4/5 Years Programme & 1 course for 2/3 Years Programme
5	Internships/Apprenticeship/Dissertation/Projects/Self-study/Online-courses	20 % of the total credit of the programme or minimum of 24 credits
6	Skill Enhancement Course (SEC)	2 courses of 2 credit each during 2 nd year
7	Ability Enhancement Compulsory Course (AECC) (Environment Science , English Communication ,Modern Indian Language)	Minimum 2 courses of 2 credit each
8	Service Learning/ Community Service	1 course of 2 credits

NEP BASED PROGRAMME STRUCTURE
B.Sc. PSYCHOLOGY PROGRAM
For the Batch Admitted in 2024 -2028

Regulation for Bachelor's Degree in Psychology 3 & 4 Years

National Education Policy (NEP) 2020 highlights that quality higher education must aim to develop good, thoughtful, well rounded and creative individuals. The framework reflects the NEP's recommendations such as restructured degree programs, multiple entry and exit & flexible degree option.

On the recommendation of NEP 2020 guidelines the B.Sc psychology program in Sushant University is also designed with multiple exit options within the period of either 3 or 4-year duration. During this period appropriate certification shall be done. After completing 1 year or two semesters in the program, students shall become eligible for a UG certificate, after completing 2 years or 4 semesters of study they shall qualify for UG diploma, after completing the degree of 3 years or 6 semesters students shall be eligible for getting a bachelor's degree in B.Sc. Psychology. Those students who will choose to continue in the 4th year, they shall be given an opportunity to either take up B.Sc. psychology degree with honors after 8 semesters program of study. If the student chooses to completes a rigorous research project in their major area(s) of study in the 4th year of the bachelor's degree, they will be eligible for the degree named B.Sc. psychology Honours with research.

Programme Flow

Year /Semesters	Degree
Upon successful Completion of 1 st year or 2 Semesters	Eligible for UG Certificate in psychology
Upon successful completion of 2 nd year or 4 semesters	Eligible for getting UG Diploma in psychology
Upon successful completion of 3rd year or 6 semesters	Eligible for bachelor's degree in B.Sc. Psychology
Upon successful completion of 4th year or 8 semesters OR Upon successful completion of 4th year or 8 semesters with a rigorous research project in the major area of study	Eligible for degree in B.Sc. Psychology with Honors (B.Sc. Psychology H) OR Eligible for degree in B.Sc. Psychology with Honors with Research (B.Sc. Psychology H+R)
Note: Any student will only be eligible to have a minor degree along with the major in psychology upon completion of the mandatory 24 credits of minor have spread across the 8 semesters.	
Upon successful completion of 4th year or 8 semesters along with successful minor degree OR Upon successful completion of 4th year or 8 semesters with a rigorous research project in	Eligible for degree in B.Sc. Psychology with Honors (B.Sc. Psychology H with minor in Organizational Behavior) OR Eligible for degree in B.Sc. Psychology with Honors with Research with minor in Organizational Behavior



the major area of study along with successful
minor degree

B.Sc. Psychology (H+R) & minor in Organizational
Behavior

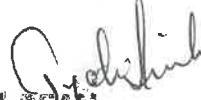
Department of Psychology
University of Illinois
Champaign, Illinois



NEP BASED PROGRAMME STRUCTURE
B.Sc. PSYCHOLOGY PROGRAM
For the Batch Admitted in 2024 -2028

Semester 1: Program Structure							
B.Sc. Psychology							
Course Category	Course Code	Course Name	Credit	L	T	P	
AE 1	SU131	Communication Skills in English I	2	1	0	2	
Skill E1	PS141	Project - Presentation & Viva (Based on Experiential Learning Tour)	3	0	2	2	
VA 1	PS151	Event Planning & Management	2	2	0	0	
Core 1	PS101	Introduction to Psychology	4	4	0	0	
Core 2	PS103	Psychological Practical -1	3	0	0	6	
Multi Disc 1		MDC 1	3	2	0	2	
Minor 1*	PS121	Framework of Organizational Behaviour	3	3	0	0	
Total			20				

- In MDC 1 psychology dept offered "Science of Behaviour" to other departments.

DEAN
School Of Health Sciences
Sushant University
Sector- 55
Gurgaon Haryana



Semester 2: Program Structure						
B.Sc. Psychology						
Course Category	Course Code	Course Name	Credit	L	T	P
AE 2	SU134	Communication Skills in English II	2	1	0	2
Skill E2	PS142	Life Skills & Application	3	3	0	0
VA 2		EVS	2	2	0	0
VA3	PS154	Human Rights & Law	2	2	0	0
Core 3	PS102	Social Psychology	4	4	0	0
Multi Disc 2		MDC 2	3	2	0	2
Minor 2*	PS122	Individual Dimensions (I) of Organizational Behaviour	4	4	0	0
Total			20			

- In MDC 2 subject named "Psychology & Society" is offered to other schools

DEAN
 School Of Health Sciences
 Gushant University
 Sector- 55
 Gurugram, Haryana



Semester 3: Program Structure						
B.Sc. Psychology						
Course Category	Course Code	Course Name	Credit	L	T	P
AE 3	SU233	Communication Skills in English III	2	1	0	2
Skill E3	PS243	Research Paper Writing	3	0	0	6
Core 4	PS201	Research Methodology	4	4	0	0
Core 5	PS203	Abnormal Psychology	4	4	0	0
Core 6	PS205	Psychological Practical -II	3	0	0	6
Multi Disc 3	SU261	MDC- 3	3	2	0	2
Minor 3*	PS221	Individual Dimensions (II) of Organizational Behaviour	3	3	0	0
Total			22			

In MDC III Psychology of Health is offered to other schools from department of Psychology



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Gurgaon, Haryana

Semester 4: Program Structure						
B.Sc. Psychology						
Course Category	Course Code	Course Name	Credit	L	T	P
AE 4	SU234	Business Communication in English	2	1	0	2
Core 7	PS204	Statistics	4	4	0	0
Core 8	PS206	Cognitive Psychology	4	4	0	0
Core 9	PS208	Child Psychology	4	4	0	0
Core 10	PS210	Psychological Practical III	4	0	0	8
Minor 4*	PS222	Group Dimensions (I) of Organizational Behaviour	3	3	0	0
Total			21			

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Semester 5: Program Structure						
B.Sc. Psychology						
Course Category	Course Code	Course Name	Credit	L	T	P
Core 11	PS301	Educational Psychology	4	4	0	0
Core 12	PS303	Clinical Psychology	4	4	0	0
Core 13	PS305	Psychological Practical IV	4	0	0	8
Core 14	PS307	Psychology of Children with Special Needs	3	3	0	0
Seminar	PS385	Conference Paper Presentation	2	0	0	4
Minor 5	PS321	Group Dimensions (II) of Organizational Behaviour	3	3	0	0
Internship Evaluation	PS375	Summer Internship Report	2	0	0	4
Total			22			



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 School Of Health Sciences
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 Sector- 55
 Gurgaon, Haryana

Semester 6: Program Structure
B.Sc. Psychology

Course Category	Course Code	Course Name	Credit	L	T	P
Core 15	PS302	Psychopathology	4	4	0	0
Core 16	PS304	Psychological Practical V	4	0	0	8
Core 17 (Certification Course done by Industry entities out of the pool approved by BoS)	PS306	Art Therapy/ CBT/ Dream Analysis/ Hypnosis/ Rorschach Test Conduction	4	0	0	8
Minor 6	PS322	Structural & Cultural Dimensions of Organizational Behaviour	4	4	0	0
Minor 7	PS324	Organizational Effectiveness & Change	4	4	0	0
Total			20			
Claim credits for Scopus/ABDC/UGC / Patent granted/national level Sport medal/National level championship	PS382		2			



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School of Health Sciences
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Sector-55

winner (1st to 3rd) like Hackathon etc						

Semester 7: Program Structure						
B.Sc. Psychology						
Course Category	Course Code	Course Name	Credit	L	T	P
Core 18	PS401	Community Psychology	4	4	0	0
Core 19	PS403	Counselling Psychology	4	4	0	0
Core 20	PS405	Positive Psychology	4	4	0	0
Core 21	PS407	Psychological Practical VI	4	4	0	0
Minor 8	PS421	Basics of HRM	4	4	0	0
Total			20			


Semester 8: Program Structure						
B.Sc. Psychology						
Course Category	Course Code	Course Name	Credit	L	T	P
Core 22	PS402	Personality Assessment	4	4	0	0
Core 23	PS404	Ethical Consideration of Research	4	4	0	0



School of Health Sciences
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 Sector-55
 Gurgaon Haryana

Core 24	PS406	Psychological Practical VII	4	4	0	0
Minor 9	PS422	Practicing Managerial Career	4	4	0	0
Minor 10	PS424	Role of T & D	4	4	0	0
Total			20			

Semester 8: Program Structure						
B.Sc. Psychology						
Course Category	Course Code	Course Name	Credit	L	T	P
Core 22	PS404	Ethical Consideration of Research	4	4	0	0
	PS492	Research Project/Dissertation	12	0	0	24
Minor 9	PS422	Practicing Managerial Career	4	4	0	0
Total			20			


 School Of Health Sciences
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 Sector-55
 Gurukul, Mayapuri



NEP BASED PROGRAMME STRUCTURE
B.Sc. PSYCHOLOGY PROGRAM
For the Batch Admitted in 2023-2027

Regulation for Bachelor's Degree in Psychology 3 & 4 Years

National Education Policy (NEP) 2020 highlights that quality higher education must aim to develop good, thoughtful, well rounded and creative individuals. The framework reflects the NEP's recommendations such as restructured degree programs, multiple entry and exit & flexible degree option.

On the recommendation of NEP 2020 guidelines the B.Sc psychology program in Sushant University is also designed with multiple exit options within the period of either 3 or 4-year duration. During this period appropriate certification shall be done. After completing 1 year or two semesters in the program, students shall become eligible for a UG certificate, after completing 2 years or 4 semesters of study they shall qualify for UG diploma, after completing the degree of 3 years or 6 semesters students shall be eligible for getting a bachelor's degree in B.Sc. Psychology. Those students who will choose to continue in the 4th year, they shall be given an opportunity to either take up B.Sc. psychology degree with honors after 8 semesters program of study. If the student chooses to completes a rigorous research project in their major area(s) of study in the 4th year of the bachelor's degree, they will be eligible for the degree named B.Sc. psychology Honours with research.

Programme Flow

Year /Semesters	Degree
Upon successful Completion of 1 st year or 2 Semesters	Eligible for UG Certificate in psychology
Upon successful completion of 2 nd year or 4 semesters	Eligible for getting UG Diploma in psychology
Upon successful completion of 3rd year or 6 semesters	Eligible for bachelor's degree in B.Sc. Psychology
Upon successful completion of 4th year or 8 semesters OR Upon successful completion of 4th year or 8 semesters with a rigorous research project in the major area of study	Eligible for degree in B.Sc. Psychology with Honors (B.Sc. Psychology H) OR Eligible for degree in B.Sc. Psychology with Honors with Research (B.Sc. Psychology H+R)
Note: Any student will only be eligible to have a minor degree along with the major in psychology upon completion of the mandatory 24 credits of minor have spread across the 8 semesters.	
Upon successful completion of 4th year or 8 semesters along with successful minor degree OR Upon successful completion of 4th year or 8 semesters with a rigorous research project in	Eligible for degree in B.Sc. Psychology with Honors (B.Sc. Psychology H with minor in Organizational Behavior) OR Eligible for degree in B.Sc. Psychology with Honors with Research with minor in Organizational Behavior

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 15.06.2023

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the major area of study along with successful
minor degree

B.Sc. Psychology (H+R) & minor in Organizational
Behavior




School Of Health Sciences
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Gurgaon Haryana



NEP BASED PROGRAMME STRUCTURE
B.Sc. PSYCHOLOGY PROGRAM
For the Batch Admitted in 2023 -2027

Semester 1: Program Structure						
B.Sc. Psychology						
Course Category	Course Code	Course Name	Credit	L	T	P
AE 1	SU131	Communication Skills in English I	2	1	0	2
Skill E1	PS141	Project - Presentation & Viva (Based on Experiential Learning Tour)	3	0	2	2
VA 1	PS151	Event Planning & Management	2	2	0	0
Core 1	PS101	Introduction to Psychology	4	4	0	0
Core 2	PS103	Psychological Practical -I	3	0	0	6
Multi Disc 1		MDC 1	3	2	0	2
Minor 1*	PS121	Framework of Organizational Behaviour	3	3	0	0
Total			20			

- In MDC 1 psychology dept offered "Science of Behaviour "to other departments


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Semester 2: Program Structure						
B.Sc. Psychology						
Course Category	Course Code	Course Name	Credit	L	T	P
AE 2	SU134	Communication Skills in English II	2	1	0	2
Skill E2	PS142	Life Skills & Application	3	3	0	0
VA 2		EVS	2	2	0	0
VA3	PS154	Human Rights & Law	2	2	0	0
Core 3	PS102	Social Psychology	4	4	0	0
Multi Disc 2		MDC 2	3	2	0	2
Minor 2*	PS122	Individual Dimensions (I) of Organizational Behaviour	4	4	0	0
Total			20			

- In MDC 2 subject named "Psychology & Society" is offered to other schools



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Semester 3: Program Structure						
B.Sc. Psychology						
Course Category	Course Code	Course Name	Credit	L	T	P
AE 3	SU233	Communication Skills in English III	2	1	0	2
Skill E3	PS243	Research Paper Writing	3	0	0	6
Core 4	PS201	Research Methodology	4	4	0	0
Core 5	PS203	Abnormal Psychology	4	4	0	0
Core 6	PS205	Psychological Practical -II	3	0	0	6
Multi Disc 3	SU261	MDC- 3	3	2	0	2
Minor 3*	PS221	Individual Dimensions (II) of Organizational Behaviour	3	3	0	0
Total			22			

In MDC III Psychology of Health is offered to other schools from department of Psychology

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Pune University
Sector - 55



Semester 4: Program Structure						
B.Sc. Psychology						
Course Category	Course Code	Course Name	Credit	L	T	P
AE 4	SU234	Business Communication in English	2	1	0	2
Core 7	PS204	Statistics	4	4	0	0
Core 8	PS206	Cognitive Psychology	4	4	0	0
Core 9	PS208	Child Psychology	4	4	0	0
Core 10	PS210	Psychological Practical III	4	0	0	8
Minor 4*	PS222	Group Dimensions (I) of Organizational Behaviour	3	3	0	0
Total			21			


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 Sector-5
 Gurukul, Gurgaon




Semester 5: Program Structure						
B.Sc. Psychology						
Course Category	Course Code	Course Name	Credit	L	T	P
Core 11	PS301	Educational Psychology	4	4	0	0
Core 12	PS303	Clinical Psychology	4	4	0	0
Core 13	PS305	Psychological Practical IV	4	0	0	8
Core 14	PS307	Psychology of Children with Special Needs	3	3	0	0
Seminar	PS385	Conference Paper Presentation	2	0	0	4
Minor 5	PS321	Group Dimensions (II) of Organizational Behaviour	3	3	0	0
Internship Evaluation	PS375	Summer Internship Report	2	0	0	4
Total			22			



School Of Health Sciences
 Sushant University
 Sector 55,
 Gurugram Haryana

Semester 6: Program Structure**B.Sc. Psychology**

Course Category	Course Code	Course Name	Credit	L	T	P
Core 15	PS302	Psychopathology	4	4	0	0
Core 16	PS304	Psychological Practical V	4	0	0	8
Core 17 (Certification Course done by Industry entities out of the pool approved by BoS)	PS306	Art Therapy/ CBT/ Dream Analysis/ Hypnosis/ Rorschach Test Conduction	4	0	0	8
Minor 6	PS322	Structural & Cultural Dimensions of Organizational Behaviour	4	4	0	0
Minor 7	PS324	Organizational Effectiveness & Change	4	4	0	0
Total			20			
Claim credits for Scopus/ABDC/UGC / Patent granted/national level Sport medal/National level championship	PS382		2			

winner (1st to 3rd) like Hackathon etc						

Semester 7: Program Structure						
B.Sc. Psychology						
Course Category	Course Code	Course Name	Credit	L	T	P
Core 18	PS401	Community Psychology	4	4	0	0
Core 19	PS403	Counselling Psychology	4	4	0	0
Core 20	PS405	Positive Psychology	4	4	0	0
Core 21	PS407	Psychological Practical VI	4	4	0	0
Minor 8	PS421	Basics of HRM	4	4	0	0
Total			20			


Semester 8: Program Structure						
B.Sc. Psychology						
Course Category	Course Code	Course Name	Credit	L	T	P
Core 22	PS402	Personality Assessment	4	4	0	0
Core 23	PS404	Ethical Consideration of Research	4	4	0	0




School of Health Sciences
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Sector-55
Gurgaon, Haryana

Core 24	PS406	Psychological Practical VII	4	4	0	0
Minor 9	PS422	Practicing Managerial Career	4	4	0	0
Minor 10	PS424	Role of T & D	4	4	0	0
Total			20			

Semester 8: Program Structure						
B.Sc. Psychology						
Course Category	Course Code	Course Name	Credit	L	T	P
Core 22	PS404	Ethical Consideration of Research	4	4	0	0
	PS492	Research Project/Dissertation	12	0	0	24
Minor 9	PS422	Practicing Managerial Career	4	4	0	0
Total			20			


 School of Health Sciences
 GGS Indraprastha University
 Sector-55
 Gurugram Haryana




 Dean
 School of Eng. & Tech.

Sem 8	Core 22	CA402	Compiler Design	Skill enhancement/Employability/Entrepreneurship	4	Sem 8	Core 22	CA402	Compiler Design	Skill enhancement/Employability/Entrepreneurship	4				
							Research Project/Dissertation				12				
	Core 23	CA404	Soft Computing	Skill enhancement/Employability/Entrepreneurship	4										
	Core 24	CA406	Computer Vision	Skill enhancement/Employability/Entrepreneurship	4										
	Minor 9		Specialization Elective-VI		4		Minor 9		Specialization Elective-VI		4				
	Minor 10		Specialization Elective-VII		4		Total				20				
Total Credit Offered					20	Total					20				
Total Credit Req. for degree					166						166				
					160						160				

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Sushant University
Gurgaon



School of Engineering and Technology MCA - 2023-25

Sushant University

Semester-I

Course Code	Title	Credits
SE551	Research Methodology	3
CA502	Data Structures	4
CA501	Mathematical Foundation of Computer Science	4
	Department Elective-1	3
CA503	Internet and Web Designing-I	4
Total		18

Semester-II

Course Code	Title	Credits
CA505	Analysis of Design and Algorithms	4
CA504	Digital Design and Computer Architecture	4
CA506	Advanced Java	4
	Department Elective-2	3
CA508	Internet and Web Designing-II	4
Total		19

Semester-III

Course Code	Title	Credits
	Department Elective-3	3
	Department Elective-4	3
CA601	Advanced Database Management Systems	4
CA681	Seminar on Summer Training/Internship	2
CA691	Minor Project	4
	Department Elective-5	3
Total		19

Semester-IV

Course Code	Title	Credits
	Department Elective-6	3
	Department Elective-7	3
CA682	Study Seminar	2
CA692	Major Project	6
	Department Elective-8	3
	Claim credits for Scopus / ABDC / UGC / Patent granted / online course / national level Sport medal / National level championship winner (1st to 3rd) like Hackathon etc	2
Total		19

Total Credit Offered	75
Total Credit Required for MCA degree	72

	Department Elective-1	Credits
CA521	Basics of Cyber Security	3

	Department Elective-2	Credits
CA510	Social Media Security	3



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Gurgaon

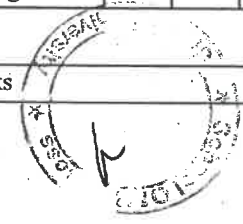
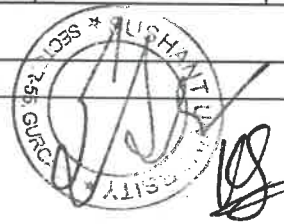
BBA(DM) 2023 Batch - Semester-I							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Skill Development	SU131	Communication in English	2	-	-	2
2	Skill Development	SB141	Information Technology in Management	1	-	4	3
3	VAC-1	SB151	Health & Wellness	2	-	-	2
4	Skill Development	SB101	Principles of Management & Organizational Behaviour	3	-	-	3
5	Skill Development/Entrepreneurship /Employability	BA101	Introduction to Financial Accounting	3	1	-	4
6	Employability	SB121	Business Economics	3	-	-	3
7			TDCC				3
Total							20

BBA(DM) 2023 Batch - Semester-III							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Skill Development	SB231	Business Communication	2	-	-	2
2	Skill Development	SB241	Essentials of Python	2	-	2	3
3	Skill Development	BA201	Business Statistics	2	1	-	4
4	Employability	BA203	Management Information System	3	-	-	3
5	Skill Development/Entrepreneurship /Employability	BA205	Cost and Management Accounting	3	1	-	3
6	Skill Development/Entrepreneurship	DM221	Introduction to Digital Marketing	2	1	-	3
7			TDCC				3
Total							21

BBA(DM) 2023 Batch - Semester-II							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1		SU132	Environmental Studies	2	-	-	2
2	Skill Development	SB142	Analysis Using Excel For Business Decision Making	1	-	4	3
3	VAC-2	SB152	Indian Culture & Heritage	2	-	-	2
4	VAC-3	SB154	Cyber Security	2	-	-	2
5	Skill Development/Entrepreneurship /Employability	BA102	Human Resource Management	4	-	-	4
6	Entrepreneurship	BA122	Principles of Marketing	4	-	-	4
7			TDCC				3
8		SB172	Social Internship				3
Total							23

BBA(DM) 2023 Batch - Semester-IV							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Skill Development	SB232	Organizational Etiquette & Skills Management	1	-	2	2
2	Skill Development/Entrepreneurship /Employability	SB202	Research Methodology	3	1	-	4
3	Skill Development/Entrepreneurship /Employability	SB204	Financial Management	3	1	-	4
4	Entrepreneurship	BA206	Entrepreneurship Development	4	-	-	4
5	Employability	BA208	AI for Business	3	1	-	4
6	Skill Development	DM222	Search Engine Optimization & Search Engine Marketing	2	-	2	3
Total							21

Summer Internship 8 Weeks



BBA(DM) 2023 Batch - Semester-V

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-11	SB301	Production & Operation Management	3	1	-	4
2	Core-12	BA303	Business Law	4	-	-	4
3	Core-13	BA305	Consumer Behaviour	4	-	-	4
4	Core-14	BA307	Family Managed Business	3	-	-	3
5	Seminar	SB381	Seminar (Term Paper)				2
6	Minor-5	DM321	Content Marketing	2		2	3
7	Internship	SB371	Summer Internship				4
Total							24

Semester I to VI: Total Credits Offered: 131 || Total Credits Required for Bachelor's Degree: 125 || Bachelor Degree Awarded if exited after 3rd Year

BBA(DM) 2023 Batch - Semester-VII

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-18	SB401	Personal Financial Planning	3	1	-	4
2	Core-19	BA403	Services Marketing	4	-	-	4
3	Core-20	BA405	Internet of Things	3	-	2	4
4	Core-21	BA407	Diversity Management	4	-	-	4
5	Minor-8	DM421	Affiliate Marketing	3		2	4
Total							20

BBA(DM) 2023 Batch - Semester-VI

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-15	BA302	Project Management	3	1	-	4
2	Core-16	BA304	Strategic Management	4	-	-	4
3	Core-17	SB306	Course Offered by Industry Experts				4
4	Minor-6	DM322	Social Media Marketing	3		2	4
5	Minor-7	DM324	Mobile Marketing	3		2	4
6	MDC/Misc	Credits for Excellence (Academic/Multidisciplinary/Co-curricular/Extra-Curricular)					2
Total							22

BBA(DM) 2023 Batch - Semester-VIII

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-22	BA402	Start Up & Digital Business Management *	3	1	-	4
2	Core-23	SB404	Business Ethics and Corporate Governance	4	-	-	4
3	Core-24	BA406	Design Thinking *	3	1	-	4
4	Minor-9	DM422	Web Development Design & Popular Website tools *	3		2	4
5	Minor-10	DM424	Email Marketing	3		2	4
Total							20

Credit Summary

Sem	Core	Minor	SEC	AEC	VAC	MDC	Intsp.	Total
I	7	3	3	2	2	3	-	20
II	4	4	3	2	4	3	3	23
III	10	3	3	2	-	3	-	21
IV	16	3	-	2	-	-	-	21
V	17	3	-	-	-	-	4	24
VI	12	8	-	-	-	2	-	22
VII	16	4	-	-	-	-	-	20
VIII	12	8	-	-	-	-	-	20
	94	36	9	8	6	11	7	171

* For BBA (Hons.) in Research: In place of 2 core papers & 1 minor paper, Research Project/Dissertation of 12 cr can be taken in semester VIII



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Date: / /

Course Structure - BBA (Hons.) Fintech - Batch 2023

Annex 1

BBA(Fintech) 2023 Batch - Semester-I							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	AEC-1	SU131	Communication in English	1	-	2	2
2	SEC-1	SB141	Information Technology in Management	1	-	4	3
3	VAC-1	SB151	Health & Wellness	2	-	-	2
4	Core-1	SB101	Principles of Management & Organizational Behaviour	3	-	-	3
5	Core-2	BA101	Introduction to Financial Accounting	3	1	-	4
6	Minor-1	SB121	Business Economics	3	-	-	3
7	MDC-1		TDCC				3
Total							20

BBA(Fintech) 2023 Batch - Semester-II							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	AEC-2	SU132	Environmental Studies	2	-	-	2
2	SEC-2	SB142	Analysis Using Excel For Business Decision Making	1	-	4	3
3	VAC-2	SB152	Indian Culture & Heritage	2	-	-	2
4	VAC-3	SB154	Cyber Security	2	-	-	2
5	Core-3	BA102	Human Resource Management	4	-	-	4
6	Minor-2	BA122	Principles of Marketing	4	-	-	4
7	MDC-2		TDCC				3
8	Internship	SB172	Social Internship				3
Total							23

BBA(Fintech) 2023 Batch - Semester-III							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	AEC-3	SB231	Business Communication	2	-	-	2
2	SEC-3	SB241	Essentials of Python	2	-	2	3
3	Core-4	BA201	Business Statistics	2	1	-	4
4	Core-5	BA203	Management Information System	3	-	-	3
5	Core-6	BA205	Cost and Management Accounting	3	1	-	3
6	Minor-3	FI221	Foundation of Fintech	3	-	-	3
7	MDC-3		TDCC				3
Total							21

BBA(Fintech) 2023 Batch - Semester-IV							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	AEC-4	SB232	Organizational Etiquette & Skills Management	1	-	2	2
2	Core-7	SB202	Research Methodology	3	1	-	4
3	Core-8	SB204	Financial Management	3	1	-	4
4	Core-9	BA206	Entrepreneurship Development	4	-	-	4
5	Core-10	BA208	AI for Business	3	1	-	4
6	Minor-4	FI222	Fundamentals of Machine Learning	3	-	-	3
Total							21
Summer Internship 8 Weeks							



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BBA(Fintech) 2023 Batch - Semester-V							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-11	SB301	Production & Operation Management	3	1	-	4
2	Core-12	BA303	Business Law	4	-	-	4
3	Core-13	BA305	Consumer Behaviour	4	-	-	4
4	Core-14	BA307	Family Managed Business	3	-	-	3
5	Seminar	SB381	Seminar (Term Paper)				2
6	Minor-5	FI321	Banking, Mortgage & Insurance	3	-	-	3
7	Internship	SB371	Summer Internship				4
Total							24

BBA(Fintech) 2023 Batch - Semester-VI							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-15	BA302	Project Management	3	1	-	4
2	Core-16	BA304	Strategic Management	4	-	-	4
3	Core-17	SB306	Course Offered by Industry Experts				4
4	Minor-6	AN322	DBMS & Data Warehouse	3	1	-	4
5	Minor-7	FI324	Innovative Payment Methods	4	-	-	4
6	MDC/Misc	Credits for Excellence (Academic/Multidisciplinary/Co-curricular/Extra-Curricular)					2
Total							22

Semester I to VI: Total Credits Offered: 131 || Total Credits Required for Bachelor's Degree: 125 || Bachelor Degree Awarded if exited after 3rd Year

BBA(Fintech) 2023 Batch - Semester-VII							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-18	SB401	Personal Financial Planning	3	1	-	4
2	Core-19	BA403	Services Marketing	4	-	-	4
3	Core-20	BA405	Internet of Things	3	-	2	4
4	Core-21	BA407	Diversity Management	4	-	-	4
5	Minor-8	AN421	Data Analysis Using Python	2	-	4	4
Total							20

BBA(Fintech) 2023 Batch - Semester-VIII							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-22	BA402	Start Up & Digital Business Management *	3	1	-	4
2	Core-23	SB404	Business Ethics and Corporate Governance	4	-	-	4
3	Core-24	BA406	Design Thinking *	3	1	-	4
4	Minor-9	FI422	Trading Strategies	3	1	-	4
5	Minor-10	FI424	Block Chain & Crypto Currency *	3	1	-	4
Total							20

Credit Summary								
Sem	Core	Minor	SEC	AEC	VAC	MDC	Intsp.	Total
I	7	3	3	2	2	3	-	20
II	4	4	3	2	4	3	3	23
III	10	3	3	2	-	3	-	21
IV	16	3	-	2	-	-	-	21
V	17	3	-	-	-	-	4	24
VI	12	8	-	-	-	2	-	22
VII	16	4	-	-	-	-	-	20
VIII	12	8	-	-	-	-	-	20
	94	36	9	8	6	11	7	171

* For BBA (Hons.) in Research: In place of 2 core papers & 1 minor paper, Research Project/Dissertation of 12 cr can be taken in semester VIII

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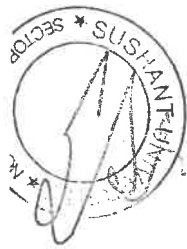
Course Structure - BBA (Hons.) Marketing - Batch 2023

BBA(Marketing) 2023 Batch - Semester-I							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	AEC-1	SU131	Communication in English	1	-	2	2
2	SEC-1	SB141	Information Technology in Management	1	-	4	3
3	VAC-1	SB151	Health & Wellness	2	-	-	2
4	Core-1	SB101	Principles of Management & Organizational Behaviour	3	-	-	3
5	Core-2	BA101	Introduction to Financial Accounting	3	1	-	4
6	Minor-1	SB121	Business Economics	3	-	-	3
7	MDC-1		TDCC				3
Total							20

BBA(Marketing) 2023 Batch - Semester-II							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	AEC-2	SU132	Environmental Studies	2	-	-	2
2	SEC-2	SB142	Analysis Using Excel For Business Decision Making	1	-	4	3
3	VAC-2	SB152	Indian Culture & Heritage	2	-	-	2
4	VAC-3	SB154	Cyber Security	2	-	-	2
5	Core-3	BA102	Human Resource Management	4	-	-	4
6	Minor-2	BA122	Principles of Marketing	4	-	-	4
7	MDC-2		TDCC				3
8	Internship	SB172	Social Internship				3
Total							23

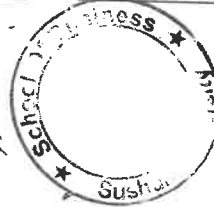
BBA(Marketing) 2023 Batch - Semester-III							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	AEC-3	SB231	Business Communication	2	-	-	2
2	SEC-3	SB241	Essentials of Python	2	-	2	3
3	Core-4	BA201	Business Statistics	2	1	-	4
4	Core-5	BA203	Management Information System	3	-	-	3
5	Core-6	BA205	Cost and Management Accounting	3	1	-	3
6	Minor-3	MK221	Green Marketing	3	-	-	3
7	MDC-3		TDCC				3
Total							21

BBA(Marketing) 2023 Batch - Semester-IV							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	AEC-4	SB232	Organizational Etiquette & Skills Management	1	-	2	2
2	Core-7	SB202	Research Methodology	3	1	-	4
3	Core-8	SB204	Financial Management	3	1	-	4
4	Core-9	BA206	Entrepreneurship Development	4	-	-	4
5	Core-10	BA208	AI for Business	3	1	-	4
6	Minor-4	MK222	Sales & Distribution Management	3	-	-	3
Total							21
Summer Internship 8 Weeks							



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BBA(Marketing) 2023 Batch - Semester-V

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-11	SB301	Production & Operation Management	3	1	-	4
2	Core-12	BA303	Business Law	4	-	-	4
3	Core-13	BA305	Consumer Behaviour	4	-	-	4
4	Core-14	BA307	Family Managed Business	3	-	-	3
5	Seminar	SB381	Seminar (Term Paper)				2
6	Minor-5	MK321	Brand Management	3	-	-	3
7	Internship	SB371	Summer Internship				4
Total							24

BBA(Marketing) 2023 Batch - Semester-VI

BBA(Marketing) 2023 Batch - Semester-VI							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-15	BA302	Project Management	3	1	-	4
2	Core-16	BA304	Strategic Management	4	-	-	4
3	Core-17	SB306	Course Offered by Industry Experts				4
4	Minor-6	MK322	Retail Management	4	-	-	4
5	Minor-7	MK324	Integrated Marketing Communication	4	-	-	4
6	MDC/Misc	Credits for Excellence (Academic/Multidisciplinary/Co-curricular/Extra-Curricular)					2
Total							22

Semester I to VI: Total Credits Offered: 131 || Total Credits Required for Bachelor's Degree: 125 || Bachelor Degree Awarded if exited after 3rd Year

BBA(Marketing) 2023 Batch - Semester-VII

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-18	SB401	Personal Financial Planning	3	1	-	4
2	Core-19	BA403	Services Marketing	4	-	-	4
3	Core-20	BA405	Internet of Things	3	-	2	4
4	Core-21	BA407	Diversity Management	4	-	-	4
5	Minor-8	MK421	Customer Relationship Management	4	-	-	4
Total							20

BBA(Marketing) 2023 Batch - Semester-VIII

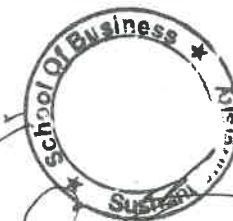
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-22	BA402	Start Up & Digital Business Management *	3	1	-	4
2	Core-23	SB404	Business Ethics and Corporate Governance	4	-	-	4
3	Core-24	BA406	Design Thinking *	3	1	-	4
4	Minor-9	MK422	Rural Marketing	4	-	-	4
5	Minor-10	MK424	Global Marketing *	4	-	-	4
Total							20

Credit Summary

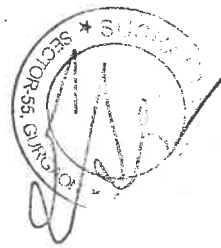
Sem	Core	Minor	SEC	AEC	VAC	MDC	Intsp.	Total
I	7	3	3	2	2	3	-	20
II	4	4	3	2	4	3	3	23
III	10	3	3	2	-	3	-	21
IV	16	3	-	2	-	-	-	21
V	17	3	-	-	-	-	4	24
VI	12	8	-	-	-	2	-	22
VII	16	4	-	-	-	-	-	20
VIII	12	8	-	-	-	-	-	20
	04	26						20

131

* For BBA (Hons.) in Research: In place of 2 core papers & 1 minor paper, Research Project/Dissertation of 12 cr can be taken in semester VIII



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Course Structure - BBA (Hons.) HR - Batch 2023

BBA(HR) 2023 Batch - Semester-I

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	AEC-1	SU131	Communication in English	1	-	2	2
2	SEC-1	SB141	Information Technology in Management	1	-	4	3
3	VAC-1	SB151	Health & Wellness	2	-	-	2
4	Core-1	SB101	Principles of Management & Organizational Behaviour	3	-	-	3
5	Core-2	BA101	Introduction to Financial Accounting	3	1	-	4
6	Minor-1	SB121	Business Economics	3	-	-	3
7	MDC-1		TDCC				3
Total							20

BBA(HR) 2023 Batch - Semester-II

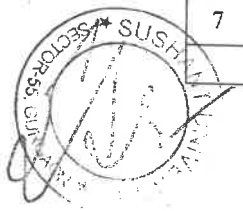
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	AEC-2	SU132	Environmental Studies	2	-	-	2
2	SEC-2	SB142	Analysis Using Excel For Business Decision Making	1	-	4	3
3	VAC-2	SB152	Indian Culture & Heritage	2	-	-	2
4	VAC-3	SB154	Cyber Security	2	-	-	2
5	Core-3	BA102	Human Resource Management	4	-	-	4
6	Minor-2	BA122	Principles of Marketing	4	-	-	4
7	MDC-2		TDCC				3
8	Internship	SB172	Social Internship				3
Total							23

BBA(HR) 2023 Batch - Semester-III

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	AEC-3	SB231	Business Communication	2	-	-	2
2	SEC-3	SB241	Essentials of Python	2	-	2	3
3	Core-4	BA201	Business Statistics	2	1	-	4
4	Core-5	BA203	Management Information System	3	-	-	3
5	Core-6	BA205	Cost and Management Accounting	3	1	-	3
6	Minor-3	HR221	Talent Management	3	-	-	3
7	MDC-3		TDCC				3
Total							21

BBA(HR) 2023 Batch - Semester-IV

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	AEC-4	SB232	Organizational Etiquette & Skills Management	1	-	2	2
2	Core-7	SB202	Research Methodology	3	1	-	4
3	Core-8	SB204	Financial Management	3	1	-	4
4	Core-9	BA206	Entrepreneurship Development	4	-	-	4
5	Core-10	BA208	AI for Business	3	1	-	4
6	Minor-4	HR222	Leadership Skills & Team Building	3	-	-	3
Total							21
Summer Internship 8 Weeks							



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BBA(HR) 2023 Batch - Semester-V

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-11	SB301	Production & Operation Management	3	1	-	4
2	Core-12	BA303	Business Law	4	-	-	4
3	Core-13	BA305	Consumer Behaviour	4	-	-	4
4	Core-14	BA307	Family Managed Business	3	-	-	3
5	Seminar	SB381	Seminar (Term Paper)				2
6	Minor-5	HR321	Cross Cultural Management	3	-	-	3
7	Internship	SB371	Summer Internship				4
Total							24

BBA(HR) 2023 Batch - Semester-VI

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-15	BA302	Project Management	3	1	-	4
2	Core-16	BA304	Strategic Management	4	-	-	4
3	Core-17	SB306	Course Offered by Industry Experts				4
4	Minor-6	HR322	Industrial Relations & Labor Laws	4	-	-	4
5	Minor-7	HR324	Learning & Development	4	-	-	4
6	MDC/Misc	Credits for Excellence (Academic/Multidisciplinary/Co-curricular/Extra-Curricular)					2
Total							22

Semester I to VI: Total Credits Offered: 131 || Total Credits Required for Bachelor's Degree: 125 || Bachelor Degree Awarded if exited after 3rd Year

BBA(HR) 2023 Batch - Semester-VII

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-18	SB401	Personal Financial Planning	3	1	-	4
2	Core-19	BA403	Services Marketing	4	-	-	4
3	Core-20	BA405	Internet of Things	3	-	2	4
4	Core-21	BA407	Diversity Management	4	-	-	4
5	Minor-8	HR421	Performance & Compensation Management	4	-	-	4
Total							20

BBA(HR) 2023 Batch - Semester-VIII

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-22	BA402	Start Up & Digital Business Management *	3	1	-	4
2	Core-23	SB404	Business Ethics and Corporate Governance	4	-	-	4
3	Core-24	BA406	Design Thinking *	3	1	-	4
4	Minor-9	HR422	Strategic HRM	4	-	-	4
5	Minor-10	HR424	Management of Change & Development *	4	-	-	4
Total							20

Credit Summary

Sem	Core	Minor	SEC	AEC	VAC	MDC	Intsp.	Total
I	7	3	3	2	2	3	-	20
II	4	4	3	2	4	3	3	23
III	10	3	3	2	-	3	-	21
IV	16	3	-	2	-	-	-	21
V	17	3	-	-	-	-	4	24
VI	12	8	-	-	-	2	-	22
VII	16	4	-	-	-	-	-	20
VIII	12	8	-	-	-	-	-	20
	94	36	0	0	6	11	7	131

* For BBA (Hons.) in Research: In place of 2 core papers & 1 minor paper, Research Project/Dissertation of 12 cr can be taken in semester VIII



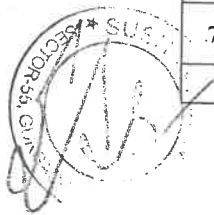
Course Structure - BBA (Hons.) Finance - Batch 2023

BBA(Finance) 2023 Batch - Semester-I							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	AEC-1	SU131	Communication in English	1	-	2	2
2	SEC-1	SB141	Information Technology in Management	1	-	4	3
3	VAC-1	SB151	Health & Wellness	2	-	-	2
4	Core-1	SB101	Principles of Management & Organizational Behaviour	3	-	-	3
5	Core-2	BA101	Introduction to Financial Accounting	3	1	-	4
6	Minor-1	SB121	Business Economics	3	-	-	3
7	MDC-1		TDCC				3
Total							20

BBA(Finance) 2023 Batch - Semester-II							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	AEC-2	SU132	Environmental Studies	2	-	-	2
2	SEC-2	SB142	Analysis Using Excel For Business Decision Making	1	-	4	3
3	VAC-2	SB152	Indian Culture & Heritage	2	-	-	2
4	VAC-3	SB154	Cyber Security	2	-	-	2
5	Core-3	BA102	Human Resource Management	4	-	-	4
6	Minor-2	BA122	Principles of Marketing	4	-	-	4
7	MDC-2		TDCC				3
8	Internship	SB172	Social Internship				3
Total							23

BBA(Finance) 2023 Batch - Semester-III							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	AEC-3	SB231	Business Communication	2	-	-	2
2	SEC-3	SB241	Essentials of Python	2	-	2	3
3	Core-4	BA201	Business Statistics	2	1	-	4
4	Core-5	BA203	Management Information System	3	-	-	3
5	Core-6	BA205	Cost and Management Accounting	3	1	-	3
6	Minor-3	FN221	Management of Banks & Financial Institutions	3	-	-	3
7	MDC-3		TDCC				3
Total							21

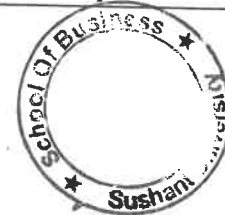
BBA(Finance) 2023 Batch - Semester-IV							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	AEC-4	SB232	Organizational Etiquette & Skills Management	1	-	2	2
2	Core-7	SB202	Research Methodology	3	1	-	4
3	Core-8	SB204	Financial Management	3	1	-	4
4	Core-9	BA206	Entrepreneurship Development	4	-	-	4
5	Core-10	BA208	AI for Business	3	1	-	4
6	Minor-4	FN222	Financial Modelling Using Excel	2	-	2	3
Total							21
Summer Internship 8 Weeks							



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BBA(Finance) 2023 Batch - Semester-V							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-11	SB301	Production & Operation Management	3	1	-	4
2	Core-12	BA303	Business Law	4	-	-	4
3	Core-13	BA305	Consumer Behaviour	4	-	-	4
4	Core-14	BA307	Family Managed Business	3	-	-	3
5	Seminar	SB381	Seminar (Term Paper)				2
6	Minor-5	FN321	Micro Finance	3	-	-	3
7	Internship	SB371	Summer Internship				4
Total							24

BB (Finance) 2023 Batch - Semester-VI							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-15	BA302	Project Management	3	1	-	4
2	Core-16	BA304	Strategic Management	4	-	-	4
3	Core-17	SB306	Course Offered by Industry Experts				4
4	Minor-6	FN322	Taxation	3	1	-	4
5	Minor-7	FN324	Security Analysis & Portfolio Management	3	1	-	4
6	MDC/Misc	Credits for Excellence (Academic/Multidisciplinary/Co-curricular/Extra-Curricular)					2
Total							22

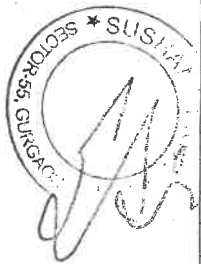
Semester I to VI: Total Credits Offered: 131 || Total Credits Required for Bachelor's Degree: 125 || Bachelor Degree Awarded if exited after 3rd Year

BBA(Finance) 2023 Batch - Semester-VII							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-18	SB401	Personal Financial Planning	3	1	-	4
2	Core-19	BA403	Services Marketing	4	-	-	4
3	Core-20	BA405	Internet of Things	3	-	2	4
4	Core-21	BA407	Diversity Management	4	-	-	4
5	Minor-8	FN421	Working Capital Management	3	1	-	4
Total							20

BBA(Finance) 2023 Batch - Semester-VIII							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-22	BA402	Start Up & Digital Business Management *	3	1	-	4
2	Core-23	SB404	Business Ethics and Corporate Governance	4	-	-	4
3	Core-24	BA406	Design Thinking *	3	1	-	4
4	Minor-9	FN422	Derivatives & Risk Management	3	1	-	4
5	Minor-10	FN424	Corporate Valuation & Analysis *	3	1	-	4
Total							20

Credit Summary									
Sem	Core	Minor	SEC	AEC	VAC	MDC	Intsp.	Total	
I	7	3	3	2	2	3	-	20	131
II	4	4	3	2	4	3	3	23	
III	10	3	3	2	-	3	-	21	
IV	16	3	-	2	-	-	-	21	
V	17	3	-	-	-	-	4	24	
VI	12	8	-	-	-	2	-	22	
VII	16	4	-	-	-	-	-	20	
VIII	12	8	-	-	-	-	-	20	

* For BBA (Hons.) in Research: In place of 2 core papers & 1 minor paper, Research Project/Dissertation of 12 cr can be taken in semester VII



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Course Structure - B.Com.(Hons.) Financial Markets - Batch 2023

Annex 2

B.Com.(FMKT) 2023 Batch - Semester-I							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-1	SB101	Principles of Management & Organisational Behaviour	3	-	-	3
2	Core-2	CO101	Financial Accounting	3	1	-	4
3	Minor-1	SB121	Business Economics	3	-	-	3
4	AEC-1	SU131	Communication in English	1	-	2	2
5	SEC-1	SB141	Information Technology in Management	1	-	4	3
6	VAC-1	SB151	Health & Wellness	2	-	-	2
7	MDC-1		TDCC				3
Total							20

B.Com.(FMKT) 2023 Batch - Semester-II							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-3	CO102	Business Mathematics	3	1	-	4
2	Minor-2	CO122	Cost and Management Accounting	3	1	-	4
3	AEC-2	SU132	Environmental Studies	2	-	-	2
4	SEC-2	SB142	Analysis Using Excel For Business Decision Making	1	-	4	3
5	VAC-2	SB152	Indian Culture & Heritage	2	-	-	2
6	VAC-3	SB154	Cyber Security	2	-	-	2
7	MDC-2		TDCC				3
8	Internship	SB172	Social Internship				3
Total							23

B.Com.(FMKT) 2023 Batch - Semester-III							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-4	CO201	Business Statistics & Optimization Techniques	2	1	-	3
2	Core-5	CO203	Corporate Accounting	3	1	-	4
3	Core-6	CO205	Business Laws	3	-	-	3
4	Minor-3	FM221	Overview of Financial Systems	3	-	-	3
5	AEC-3	SB231	Business Communication	2	-	-	2
6	SEC-3	SB241	Essentials of Python	2	-	2	3
7	MDC-3		TDCC				3
Total							21

B.Com.(FMKT) 2023 Batch - Semester-IV							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core - 7	SB202	Research Methodology	3	1	-	4
2	Core - 8	SB204	Financial Management	3	1	-	4
3	Core - 9	CO206	Python for Finance	2	1	2	4
4	Core - 10	CO208	Principles of Marketing	4	-	-	4
5	Minor - 4	FM222	Mutual Funds Management	3	-	-	3
6	AEC - 4	SB232	Organizational Etiquette & Skills Management	1	-	2	2
Total							21
Summer Internship 8 Weeks							



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B.Com.(FMKT) 2023 Batch - Semester							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-11	CO303	Human Resource Management	4	-	-	4
2	Core-12	CO305	Working Capital Management	3	1	-	4
3	Core-13	SB301	Production & Operations Management	4	-	-	4
4	Core-14	CO307	Financial Modelling Using Excel	1	-	2	3
5	Minor-5	FM321	Marketing of Financial Services	3	-	-	3
6	Seminar	SB381	Seminar (Term Paper)	2	-	-	2
7	Internship	SB371	Summer Internship				4
Total							24

B.Com.(F T) 2023 Batch - Semester-VI							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-15	CO302	Entrepreneurship Development	4	-	-	4
2	Core-16	CO304	Management Information System	4	-	-	4
3	Core-17	SB306	Course Offered by Industry Experts				4
4	Minor-6	FM322	Stock Market Operations	4	-	-	4
5	Minor-7	FM324	Capital Market Regulations	4	-	-	4
6	MDC/Misc	Credits for Excellence (Academic/Multidisciplinary/Co-curricular/Extra-Curricular)					2
Total							22

Semester I to VI: Total Credits Offered: 131 || Total Credits Required for Bachelor's Degree: 125 || Bachelor Degree Awarded if exited after 3rd Year

B.Com.(FMKT) 2023 Batch - Semester-VII							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-18	SB401	Personal Financial Planning	3	1	-	4
2	Core-19	CO403	Business Analytics	3	1	-	4
3	Core-20	CO405	Behavioural Finance	4	-	-	4
4	Core-21	CO407	Corporate Restructuring	3	1	-	4
5	Minor-8	FM421	Merchant Banking	4	-	-	4
Total							20

B.Com.(FMKT) 2023 Batch - Semester-VIII							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-22	SB404	Business Ethics and Corporate Governance	4	-	-	4
2	Core-23	CO402	Financial Analytics *	3	1	-	4
3	Core-24	CO406	Derivatives and Risk Management *	3	1	-	4
4	Minor-9	FM422	Security Analysis & Portfolio Management	3	1	-	4
5	Minor-10	FM424	Equity Research *	3	1	-	4
Total							20

Credit Summary									
Sem	Core	Minor	SEC	AEC	VAC	MDC	Intsp.	Total	
I	7	3	3	2	2	3	-	20	131
II	4	4	3	2	4	3	3	23	
III	10	3	3	2	-	3	-	21	
IV	16	3	-	2	-	-	-	21	
V	17	3	-	-	-	-	4	24	
VI	12	8	-	-	-	2	-	22	
VII	16	4	-	-	-	-	-	20	
VIII	12	8	-	-	-	-	-	20	
94	16	16	0	0	0	0	0	20	

*For B.Com (Hons.) with Research: In place of 2 core papers & 1 minor paper, Research Project/Dissertation of 12 cr can be taken



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Course Structure - B.Com.(Hons.) Banking and Insurance - Batch 2023

B.Com.(BI) 2023 Batch - Semester-I

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-1	SB101	Principles of Management & Organisational Behaviour	3	-	-	3
2	Core-2	CO101	Financial Accounting	3	1	-	4
3	Minor-1	SB121	Business Economics	3	-	-	3
4	AEC-1	SU131	Communication in English	1	-	2	2
5	SEC-1	SB141	Information Technology in Management	1	-	4	3
6	VAC-1	SB151	Health & Wellness	2	-	-	2
7	MDC-1		TDCC				3
Total							20

B.Com.(BI) 2023 Batch - Semester-II

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-3	CO102	Business Mathematics	3	1	-	4
2	Minor-2	CO122	Cost and Management Accounting	3	1	-	4
3	AEC-2	SU132	Environmental Studies	2	-	-	2
4	SEC-2	SB142	Analysis Using Excel For Business Decision Making	1	-	4	3
5	VAC-2	SB152	Indian Culture & Heritage	2	-	-	2
6	VAC-3	SB154	Cyber Security	2	-	-	2
7	MDC-2		TDCC				3
8	Internship	SB172	Social Internship				3
Total							23

B.Com.(BI) 2023 Batch - Semester-III

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-4	CO201	Business Statistics & Optimization Techniques	2	1	-	3
2	Core-5	CO203	Corporate Accounting	3	1	-	4
3	Core-6	CO205	Business Laws	3	-	-	3
4	Minor-3	FI221	Foundations of Fintech	3	-	-	3
5	AEC-3	SB231	Business Communication	2	-	-	2
6	SEC-3	SB241	Essentials of Python	2	-	2	3
7	MDC-3		TDCC				3
Total							21

B.Com.(BI) 2023 Batch - Semester-IV

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core - 7	SB202	Research Methodology	3	1	-	4
2	Core - 8	SB204	Financial Management	3	1	-	4
3	Core - 9	CO206	Python for Finance	2	1	2	4
4	Core - 10	CO208	Principles of Marketing	4	-	-	4
5	Minor - 4	BI222	Principles of Banking & Insurance	3	-	-	3
6	AEC - 4	SB232	Organizational Etiquette & Skills Management	1	-	2	2
Total							21
Summer Internship 8 Weeks							



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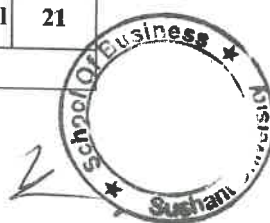
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B.Com.(BI) 2023 Batch - Semester-V							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-11	CO303	Human Resource Management	4	-	-	4
2	Core-12	CO305	Working Capital Management	3	1	-	4
3	Core-13	SB301	Production & Operations Management	4	-	-	4
4	Core-14	CO307	Financial Modelling Using Excel	1	-	2	3
5	Minor-5	BI321	Management of Banks and Financial Institutions	3	-	-	3
6	Seminar	SB381	Seminar (Term Paper)	2	-	-	2
7	Internship	SB371	Summer Internship				4
Total							24

B.Com.() 2023 Batch - Semester-VI							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-15	CO302	Entrepreneurship Development	4	-	-	4
2	Core-16	CO304	Management Information System	4	-	-	4
3	Core-17	SB306	Course Offered by Industry Experts				4
4	Minor-6	BI322	Retail Banking	4	-	-	4
5	Minor-7	BI324	Legal aspects of Banking	4	-	-	4
6	MDC/Misc	Credits for Excellence (Academic/Multidisciplinary/Co-curricular/Extra-Curricular)					2
Total							22

Semester I to VI: Total Credits Offered: 131 || Total Credits Required for Bachelor's Degree: 125 || Bachelor Degree Awarded if exited after 3rd Year

B.Com.(BI) 2023 Batch - Semester-VII							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-18	SB401	Personal Financial Planning	3	1	-	4
2	Core-19	CO403	Business Analytics	3	1	-	4
3	Core-20	CO405	Behavioural Finance	4	-	-	4
4	Core-21	CO407	Corporate Restructuring	3	1	-	4
5	Minor-8	FM421	Merchant Banking	4	-	-	4
Total							20

B.Com.(BI) 2023 Batch - Semester-VIII							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-22	SB404	Business Ethics and Corporate Governance	4	-	-	4
2	Core-23	CO402	Financial Analytics *	3	1	-	4
3	Core-24	CO406	Derivatives and Risk Management *	3	1	-	4
4	Minor-9	BI422	Treasury Management *	4	-	-	4
5	Minor-10	BI424	International Banking	4	-	-	4
Total							20

*For B.Com (Hons.) with Research: In place of 2 core papers & 1 minor paper, Research Project/Dissertation of 12 cr can be taken

Credit Summary

Sem	Core	Minor	SEC	AEC	VAC	MDC	Intsp.	Total
I	7	3						
II	4	4	3	2	2	3	-	20
III	10	3	3	2	4	3	3	23
IV	16	3	3	2	-	3	-	21
V	17	3	-	2	-	-	-	21
VI	12	8	-	-	-	-	4	24
VII	16	4	-	-	-	2	-	22
VIII	12	8	-	-	-	-	-	20
								20

131



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B.Com.(TF) 2023 Batch - Semester-I							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-1	SB101	Principles of Management & Organisational Behaviour	3	-	-	3
2	Core-2	CO101	Financial Accounting	3	1	-	4
3	Minor-1	SB121	Business Economics	3	-	-	3
4	AEC-1	SU131	Communication in English	1	-	2	2
5	SEC-1	SB141	Information Technology in Management	1	-	4	3
6	VAC-1	SB151	Health & Wellness	2	-	-	2
7	MDC-1		TDCC				3
Total							20

B.Com.(TF) 2023 Batch - Semester-III							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-4	CO201	Business Statistics & Optimization Techniques	2	1	-	3
2	Core-5	CO203	Corporate Accounting	3	1	-	4
3	Core-6	CO205	Business Laws	3	-	-	3
4	Minor-3	TX221	Direct Tax	2	1	-	3
5	AEC-3	SB231	Business Communication	2	-	-	2
6	SEC-3	SB241	Essentials of Python	2	-	2	3
7	MDC-3		TDCC				3
Total							21

B.Com.(TF) 2023 Batch - Semester-II							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-3	CO102	Business Mathematics	3	1	-	4
2	Minor-2	CO122	Cost and Management Accounting	3	1	-	4
3	AEC-2	SU132	Environmental Studies	2	-	-	2
4	SEC-2	SB142	Analysis Using Excel For Business Decision Making	1	-	4	3
5	VAC-2	SB152	Indian Culture & Heritage	2	-	-	2
6	VAC-3	SB154	Cyber Security	2	-	-	2
7	MDC-2		TDCC				3
8	Internship	SB172	Social Internship				3
Total							23

B.Com.(TF) 2023 Batch - Semester-IV							
S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core - 7	SB202	Research Methodology	3	1	-	4
2	Core - 8	SB204	Financial Management	3	1	-	4
3	Core - 9	CO206	Python for Finance	2	1	2	4
4	Core - 10	CO208	Principles of Marketing	4	-	-	4
5	Minor - 4	TX222	Indirect Tax	3	-	-	3
6	AEC - 4	SB232	Organizational Etiquette & Skills Management	1	-	2	2
Total							21
Summer Internship 8 Weeks							



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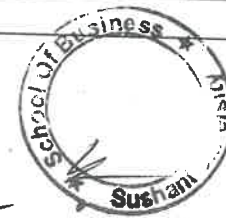
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B.Com.(TF) 2023 Batch - Semester-V

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-11	CO303	Human Resource Management	4	-	-	4
2	Core-12	CO305	Working Capital Management	3	1	-	4
3	Core-13	SB301	Production & Operations Management	4	-	-	4
4	Core-14	CO307	Financial Modelling Using Excel	1	-	2	3
5	Minor-5	FN321	Micro Finance	3	-	-	3
6	Seminar	SB381	Seminar (Term Paper)	2	-	-	2
7	Internship	SB371	Summer Internship				4
Total							24

B.Com.(TF) 2023 Batch - Semester-VI

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-15	CO302	Entrepreneurship Development	4	-	-	4
2	Core-16	CO304	Management Information System	4	-	-	4
3	Core-17	SB306	Course Offered by Industry Experts				4
4	Minor-6	TX322	Auditing	4	-	-	4
5	Minor-7	TX324	Corporate Tax Planning	3	1	-	4
6	MDC/Misc	Credits for Excellence (Academic/Multidisciplinary/Co-curricular/Extra-Curricular)					2
Total							22

Semester I to VI: Total Credits Offered: 131 || Total Credits Required for Bachelor's Degree: 125 || Bachelor Degree Awarded if exited after 3rd Year

B.Com.(TF) 2023 Batch - Semester-VII

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-18	SB401	Personal Financial Planning	3	1	-	4
2	Core-19	CO403	Business Analytics	3	1	-	4
3	Core-20	CO405	Behavioural Finance	4	-	-	4
4	Core-21	CO407	Corporate Restructuring	3	1	-	4
5	Minor-8	TX421	Advanced Auditing	4	-	-	4
Total							20

B.Com.(TF) 2023 Batch - Semester-VIII

S. No.	Category	Course Code	Course Title	L	T	P	Credits
1	Core-22	SB404	Business Ethics and Corporate Governance	4	-	-	4
2	Core-23	CO402	Financial Analytics *	3	1	-	4
3	Core-24	CO406	Derivatives and Risk Management *	3	1	-	4
4	Minor-9	TX422	Financial Reporting and Analysis *	3	1	-	4
5	Minor-10	TX424	International Finance	3	1	-	4
Total							20

Credit Summary

Sem	Core	Minor	SEC	AEC	VAC	MDC	Intsp.	Total
I	7	3	3	2	2	3	-	20
II	4	4	3	2	4	3	3	23
III	10	3	3	2	-	3	-	21
IV	16	3	-	2	-	-	-	21
V	17	3	-	-	-	-	4	24
VI	12	8	-	-	-	2	-	22
VII	16	4	-	-	-	-	-	20
VIII	12	8	-	-	-	-	-	20
	94	36	9	8	6	11	7	171

131

*For B.Com (Hons.) with Research: In place of 2 core papers & 1 minor paper, Research Project/Dissertation of 12 cr can be taken



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Model Curriculum and Credit Structure Post NEP 2020-Undergraduate Programmes

o be defined with more P's to be an active player in the market. There are six more P's that marketers need to follow as the integral marketing P's of survival so that they do not fall into the trap of myopia (short-sightedness) and indeed have a view to Hyperopia (Farsightedness).

Abstract: New Education Policy (NEP) 2020 has opened opportunities to knowledge seekers to learn what they want. The rigid wall of Specific streams has been thinly defined and seamless migration of students from one stream to others has become possible. While flexibility has been to the key to policy documents, Awarding degree has become challenge to University. Thankfully UGC on 7th December came out with the Curriculum and credit Framework for undergraduate Programmes. This documents has given sigh of relief to all Universities to plan curriculum and credits required for the award of a degree, though its implementation is complex and cumbersome. This article proposes a model curriculum and credits that meets the UGC guidelines on credit framework. It is envisaged that the proposed Model course structure will act as practical guidelines in simplified manner for the ease of implementation by University for the undergraduate Program.

Key Words: NEP, Credit, Curriculum

Nomenclature:

AE: Ability Enhancement Course

SE: Skill Enhancement Course

VA: Value Addition Course

Core: Major(Core) Course

MDC: Multi-disciplinary Course

Minor: Minor Course

SI: Summer Internship

RPD: Research Project/Dissertation

Introduction: the Empathy is the word of the market so as to understand these add-ons P's let's apply these to ourselves. In today's time when you are going to market

or buying online as a customer what is that you are looking for beyond buying the product?

Protection- with the anxiety and fear that the customer has been attached to in the current times the marketer will have to make protection as part of their marketing strategy as it will stay with the customer as part of experience marketing that the customer will be looking out for. When you are ordering food online the fact is we are looking at the best safety that is being followed and then the rating by the customers. So in the coming time, the norm of functioning for the marketer will be protection.

Production- with the inception of the virus from China today the fear of where the product is coming from is another aspect that will be of great importance to the customer. The marketers will have to learn that Swadesh will be another buzzword that the marketer in India will have to apply not because the Prime Minister is saying it but because of the revival and the understanding of the Indian consumer. The consumer will be deciding on the purchase on these parameters.

Pressure- We have been calling this in the past persuasive marketing but now we will have to take a step ahead and talk about the sense of urgency to buy products keeping in mind the protection and production. So all the purchase that is happening should not be important but urgent. An emotion of go-getter from being the first one will drive the market.

Positivity- with people confined at home and no contact other than virtual it's time for marketers to just talk positively with no negative thoughts otherwise the band will not be able to sail through the current times as well as the times following. No fear has

to be created it's just the opportunity that has to be communicated. Build your brand around positivity.

Pleasure- The association of the brand with the customer should deliver a sense of pleasure in terms of creating happiness. If the brand is not able to give the pleasure of association why a customer like would be associated with it? So while getting in touch with the customer create content that gives the desire to purchase it.

Picture- visualization has more impact than verbalization. One of the most important ingredients for marketing is to let the customer visualize what you stand for as a brand. The cohesive picture that the customer is able to frame will take the brand a long way to being successful.

Part- the customer today alone is not facing the situation so the marketer should present to the customer as a part of the process. So that the customer gets reassurance that the marketer understands and empathizes with the customer.

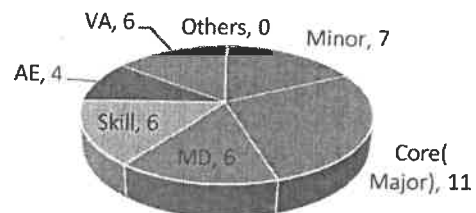
At the end of it, we need to understand that it's the customer who buys our product and if we are not able to be part of their journey they will not buy the product from us. The concept that can pull up marketing today is EQ (Emotional Quotient) where the focus should be on self-management, self-awareness, social awareness, and relationship management. The customer of yesterday who believed in the concept of possession and materialism has moved away from them due to this pandemic. The choice of the customer today is not a brand but a product category.

The current situation leads to a lot of manifold answers to be resolved by the marketer as the situation will change, the hopes will change, and the customer will change but the playground or the battlefield for all the brands would be the same. The success to a great extent will depend on the amiability of the brands to adapt and adopt new P's in their regime. The situation is uncertain but very much hopeful for new private labels in the market.

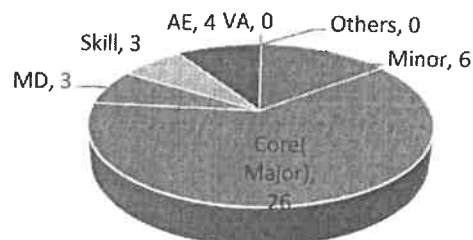
ay that there is a seamless integration with the contemporary corporate requirements.

In order to be meaningful and relevant in the contemporary volatile business environment, it is imperative that the business schools get their act together

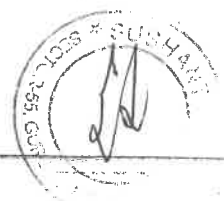
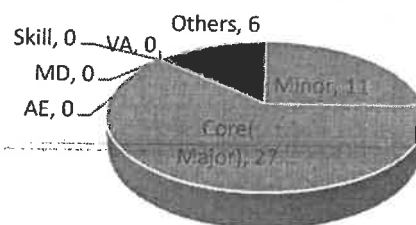
First Year Credits Structure
Total= 40 Credits



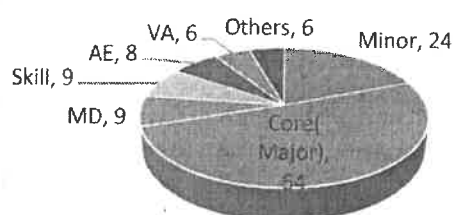
Second Year Credits Structure
Total= 42 Credits



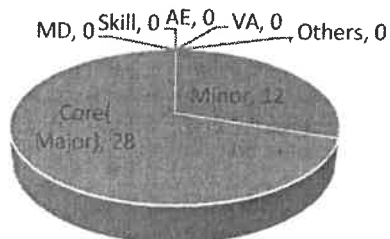
Third Year Credits Structure
Total= 44 Credits



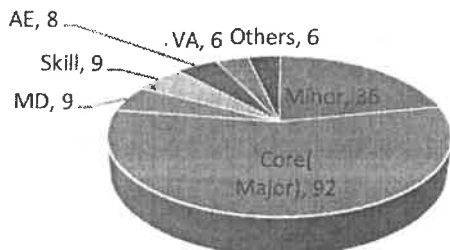
Total Credits upto 3rd Year
Total= 126 Credits



Fourth Year Credits Structure
Total= 40 Credits



Total Credits upto 4th year
Total = 166 Credits



	Middle digit
Core	0 & 1
Minor	2
Ability Enhancement	3
Skill Enhancement	4
Value Added	5
Multi Disciplinary	6
Internship	7
Seminar/paper/Achievement	8
Research Project/Dissertation	9

	Last digit
Odd	1,3,5,7,9,
Even	2,4,6,8
Common for ODD, Even	0

Level of Course	Suffix
University Level Course	SU
School Level course	SE
Programme level course	CS

	Example	
	ODD	Even
Value Added	SU151	SU152
Ability Enhancement	SE131	SE132
Minor	CS221	CS222
Core	CS101	CS102

Course Code

UG	First Digit
Foundation Level (100-199)	1
Intermediate Level (200-299)	2
Higher Level (300-399)	3
Advanced courses (400-499)	4



NEP Course Structure Proposed only For BBA/B.Com/BCA/B.Sc. Psychology

Sl. No	Course	Credit	Sl. No	Course	Credit	Minor	Core (Major)	MD	Skill	AE	VA						
Sem1	AE 1	2	Sem 2	AE 2	2	7	11	6	6	4	6						
	Skill E1	3		Skill E 2	3												
	VA 1	2		VA 2	2												
	Core 1	4		VA 3	2												
	Core 2	3		Core 3	4												
	Multi Disc 1	3		Multi Disc 2	3												
	Minor 1	3		Minor 2	4												
Total	20	Total	20														
Second Year																	
Sem3	AE 3	2	Sem4	AE 4	2	6	26	3	3	4	0						
	Skill E 3	3		Core 7	4												
	Core 4	4		Core 8	4												
	Core 5	3		Core 9	4												
	Core 6	3		Core 10	4												
	Multi Disc 3	3		Minor 4	3												
	Minor 3	3		Total	21												
Total	21	Summer Internship *- 8 weeks															
Third Year																	
Sem5	Core 11	4	Sem6	Core 15	4	11						27	0	0	0	0	
	Core 12	4		Core 16	4												
				Core 17 (Certification Course done by Industry entities out of the pool approved by Bos)	4												
				Minor 6	4												
				Minor 7	4												
				Claim credits for Scopus/ABDC/UGC/ Patent granted/national level Sport medal/National level championship winner (1st to 3rd) like Hackathon etc													
	Minor 5	3		Minor 8	2												
Total		21	Total		21												



Internship* Evaluation	2
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Total	22
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Total	22
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Total Credit Offered

126

Total Credit Req. for Bachelore degree

120

Bachelor degree Awarded if exited

Fourth Years (Hons.)

Hons with

Core 18	4	Core 18	4
Core 19	4	Core 19	4
Core 20	4	Core 20	4
Minor 8	4	Minor 8	4
Core 21	4	Core 21	4
Total	20	Total	20

Sem 7

Sem 7

Core 22	4	Core 22	4
Core 23	4	Core 23	4
Core 24	4	Core 24	4

Sem 8

Sem 8

Minor 9	4	Research Project/Dissertation	12
Minor 10	4		
Total	20		

Total Credit Offered

166

Minor

Core(Majo|MD

Skill

AE

VA

Total Credit Req. for degree

160

36

92

9

9

8

6

23%

58%

25%

10%

5%

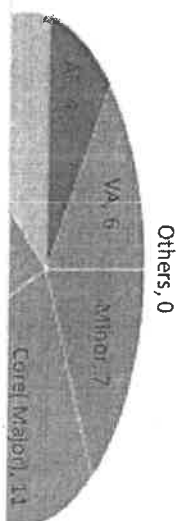
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Others

0

First Year Credits Structure
Total= 40 Credits



Others

0

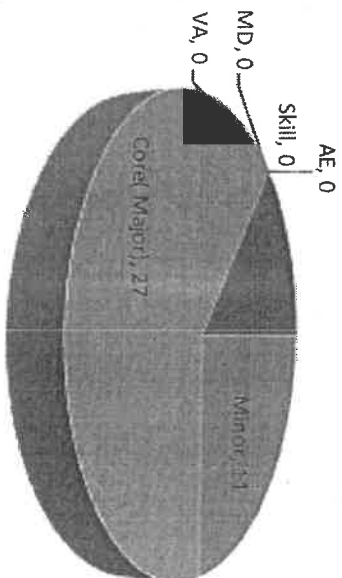
Second Year Credits Structure
Total= 42 Credits

VA, 0 Others, 0

Others

6

Third Year Credits Structure
Total= 44 Credits



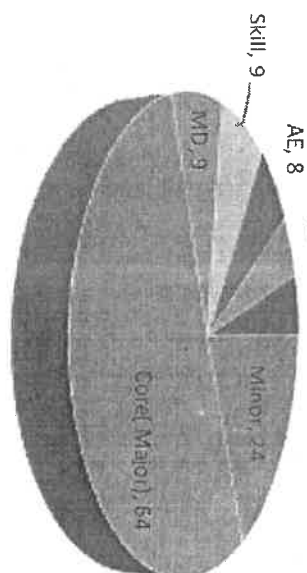
Total Credits upto 3rd Year
Total= 126 Credits

VA, 6 Others, 6



Others

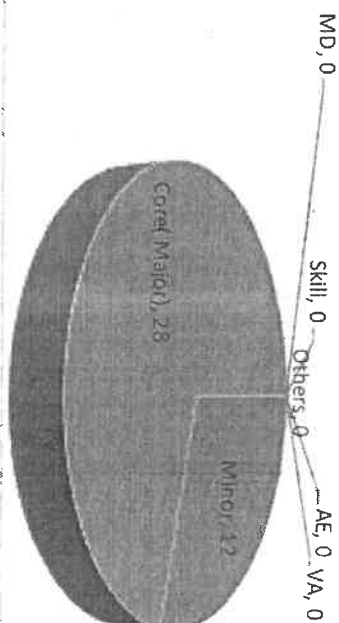
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Others

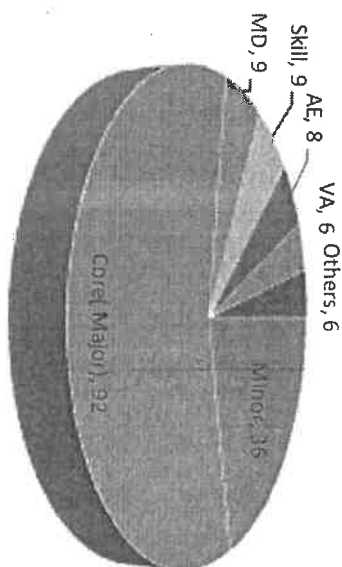
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Total = 40 Credits



Others

6



Total Credits upto 4th year
Total = 166 Credits

